

Web: <u>myhomeimprovement.com/Wichita/larry-walty-roofing</u>

## MARCH NEWSLETTER

Hello, thank you for visiting our website and taking time to read what's new with Larry Walty Roofing. March and early 2008 has been a time for some new and exciting changes for our company. Early this year our Better Business Bureau status changed as we gained an "Accredited Member Status". What does that mean? That means we have had hardly any claims against us and the two we did have were resolved or dropped. Not only that but a background and financial check were done as well.

Last month we joined forces with Triage Management system to participate in the Farmers Insurance "First Choice Repair Program". What's that? Briefly – we have joined the best of the best roofing companies managed by Triage Management Services to help provide Farmers Insurance quality contractors their customers can count on. It is truly an amazing system and service for all of the Farmers insured. It was a difficult process to actually be accepted into the program and will even be more challenging getting activated through intense training. Our company will constantly be under the microscope of micromanagers to make sure we do the job right for the Farmers customers.

This month our company will be attending training at the Tile Roofing Institute to receive certification in tile installation. We obviously are very excited about this because it helps set our company ahead of the rest. We do not have to ever go to any training to install tile it is more that we want to in order to know with out a doubt we are providing our customers with the best installation possible.

In closing I would like to challenge you to think outside of the box the next time you need a service done on your property. Do you want to hire an accredited, educated well trained company or do you just want the lowest bid and roll the dice on the quality of work you receive. Thank you again for stopping by and I look forward to talking with you next month.

Larry Walty (President)

P.S. March marks the beginning of rain, wind and hail season. Make sure you have your roof checked out before the weather hits.





